

Vita

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Age: 49 **Marital Status:** Married **Citizenship:** U.S.

Fields: Microeconomics, Information Economics, Industrial Organization, Trade

Thesis Topic: Survey Bias and Quality Incentives

Education:

Doctor of Philosophy (Economics), May 1993, University of California, San Diego
Masters of Arts (Economics), December 1989, University of California, San Diego
Bachelor of Arts (Economics), May 1985, University of Illinois, Urbana-Champaign

Teaching, Research, and Other Experience:

8/99-present: Associate Professor, College of Business Administration, University of South Florida
8/92-7/99: Assistant Professor, College of Business Administration, University of South Florida
9/89-5/92: Instructor, School of Business, University of San Diego
9/87-6/92: Teaching Assistant, Department of Economics, University of California, San Diego
9/85-8/87: Commercial Lending Officer, Mid-Citco Banks, Chicago, IL

University Service:

11/11 - 6/12: Associate Department Chair, University of South Florida Economics
8/07-7/08: University Undergraduate Council, University of South Florida
6/99-8/05: Graduate Programs Coordinator, Department of Economics, University of South Florida
10/00-5/03: University Graduate Council, University of South Florida
8/01-5/03: Chairman, Ph.D. Committee, College of Business, University of South Florida
10/98-7/01: University Library Council, University of South Florida

Fellowships and Honors:

Outstanding Undergraduate Teaching Award, University of South Florida, 1999-2000
Teaching Incentive Plan Award, University of South Florida, 1995
Excellence in Teaching, School of Business, University of San Diego 1990, 1991
Outstanding Teaching Award, Department of Economics, University of California, San Diego 1988, 1989, 1990, 1991, 1992
Regents Fellow, Department of Economics, University of California, San Diego 1987-1988 Academic Year
Departmental Distinction, Department of Economics, University of Illinois 1985

Grants:

University of South Florida Division of Sponsored Research Summer Grant - 1998
University of South Florida Division of Sponsored Research Summer Grant- 1996
University of South Florida Division of Sponsored Research Summer Grant - 1994
New Faculty Summer Research Grant- 1993, University of South Florida

Journal Articles

"Buying Market Share: Agency Problem or Predatory Pricing," (with Christopher Thomas). *Review of Law and Economics*, 2; May, 2006, pp. 1-24.
"Foreign Direct Investment and Tariff Policy in the Presence of a Cost-Based Informational Asymmetry" (with Mark Herander)- *Review of International Economics*, **11**, November 2003, pp. 845-859.
"Quantitative Restrictions With Cost-Based Informational Asymmetries" (with Mark Herander)- *Southern Economic Journal*, **65**, April 1999, pp. 870-884.
"Tariff Policy and Entry with Cost-Based Informational Asymmetries" (with Mark Herander). *Economic Inquiry*, 37, January 1999, pp. 60-73.
"Product Quality when Priors Are Biased," *Journal of Business and Behavioral Sciences*, **4**, Fall 1998, pp. 1-13.
"Complimentarily Yours: Free Examination Copies and Textbook Prices: Comment," *International Journal of Industrial Organization*, **16**, July 1998, pp. 527-533.
"Experience-Dependent Information Diffusion and Product Quality," *Economic Inquiry*, 36, January 1998, pp. 161-170.
"Faux Predation in Markets with Imperfect Information on Product Quality," (with Christopher Thomas), *Southern Economic Journal*, **64**, October 1997, pp. 555-566.

Book Chapters

"Predatory Pricing and Strategic Entry Barriers," Chapter 13 in *21st Century Economics: A Reference Handbook*, SAGE Publication, Thousand Oaks, CA, 2010.

Working Papers:

The *Ex Post* Use of Regional Income when Measuring Economic Impact"
"Asymmetric Information in Wage Negotiations: Hockey's Natural Experiment" (with Phil Porter)
"Connoisseurs and Product Quality"

"Quality and Maintenance as Strategic Complements or Substitutes: Evidence from the Automobile Industry"

Presentations:

"Hedging and Buying Market Share: The Case of Southwest Airlines"- Presented at the American Society of Business and Behavioral Science Annual Meeting, 2012, Las Vegas

"Strategic Corporate Environmentalism" - Presented at the American Society of Business and Behavioral Science Annual Meeting, 2010, Las Vegas

"Predatory Pricing and Strategic Entry Barriers" -Presented at the American Society of Business and Behavioral Science Annual Meeting, 2009, Las Vegas

"Impact Fees and Development: A County by County Comparison"- Presented at the American Society of Business and Behavioral Science Annual Meeting, 2008, Las Vegas

"Predatory Pricing with Share-Based Barriers to Entry" - Presented at the American Society of Business and Behavioral Science Annual Meeting, 2007, Las Vegas

"Asymmetric Information in Sports Labor Markets: Effects on Player Salaries in Hockey" (with Phil Porter)

- Presented at the American Society of Business and Behavioral Science Annual Meeting, 2006, Las Vegas; presented at the University of South Florida, January 2012

"Buying Market Share: Implications for Antitrust Policy" (with Chris Thomas)- Presented at the Western Economic Association Meeting, 2003, Denver

The *Ex Post* Use of Regional Income when Measuring Economic Impact- Presented at the American Society of Business and Behavioral Science Annual Meeting, 2002, Las Vegas

Connoisseurs and Product Quality - Presented at the Southern Economic Association Meeting, 2001, Tampa; Presented at the American Society of Business and Behavioral Science Annual Meeting, 2005, Las Vegas

Minimum Quality Standards and Signaling - Presented at the Western Economic Association Meeting, 2000, Vancouver; Presented at the American Society of Business and Behavioral Science Annual Meeting, 2004, Las Vegas

The Foreign Entry Decision when Domestic Costs Are Unknown (with Mark Herander)- Presented at the Western Economic Association Meeting, 1999, San Diego; Presented at the University of South Florida, October 1998.

Moral Hazard and Changes In Ownership In the Rental Car Industry - Presented at the American Society of Business and Behavioral Science Annual Meeting, 1999, Las Vegas

Entry Under Quotas and Cost-Based Informational Asymmetries (with Mark Herander) -Presented at the Western Economic Association Meeting, 1998, Lake Tahoe

Product Quality when Priors Are Biased - Presented at the American Society of Business and Behavioral Science Annual Meeting, 1998, Las Vegas

Tariff Policy and Entry with Cost-Based Informational Asymmetries (with Mark Herander) - Presented at the Southern Economic Association Meeting, 1997, Atlanta

Quality and Maintenance as Strategic Compliments or Substitutes: Evidence from the Automobile Industry (with Sang-Sub Lee)- Presented at the Western Economic Association Meeting, 1997, Seattle; presented at the American Society of Business and Behavioral Science Annual Meeting, 2003, Las Vegas

Faux Predation in Markets with Imperfect Information on Product Quality (with Chris Thomas)- Presented at the Southern Economic Association Meeting, 1995, New Orleans

Product Quality in Markets with Surveys and Learning - Presented at the Western Economic Association Meeting, 1995, San Diego

Moral Hazard and the Quality of Durable Goods (with Sang-Sub Lee)- Presented at the Southern Economic Association Meeting, 1993, New Orleans

Affiliations:

American Economic Association

European Association for Research in Industrial Economics

Southern Economic Association

Western Economic Association International

Referee for:

Studies in Nonlinear Dynamics and Econometrics

National Science Foundation

Tenure and Promotion, Idaho State University

Journal of Economic Education (twice)

Review of International Economics

Contemporary Economic Policy

International Economic Review

International Journal of Industrial Organization (three times)

Southern Economic Journal (three times)